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UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

### ANNUAL AUDITED REPORT FORM X-17A-5 PART III

PB 3/17

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Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNIN	Guanuary 1, 2003 AN	DENDING December	1 31, 2003
	MM/DD/YY	MN	VDD/YY
A. R	EGISTRANT IDENTIFICATIO	ON	
NAME OF BROKER-DEALER: North	oridge Financial Services Christian, Anderson, Inc.	OF	FICIAL USE ONLY
ADDRESS OF PRINCIPAL PLACE OF E	USINESS: (Do not use P.O. Box No.)		FIRM I.D. NO.
47149 Seve	n Mile Road		
	(No. and Street)		
Northville	, MI 48167		
(City)	(State)	(Zip Code)	
NAME AND TELEPHONE NUMBER OF			
A	ndrew C. Hans	(734)	995-2000
	CCOUNTANT IDENTIFICATION		de - Telephone Number
NDEPENDENT PUBLIC ACCOUNTAN	Perna & Rottermond, P		
Mathews, Reich,	(Name - if individual, state last, first, midd	lle name)	
		-	48025
	(Name - if individual, state last, first, midd	-	48025 (Zip Code)
30100 Telegraph I	(Name-if individual, state last, first, midd Road, Suite 268, Bing	ham Farms, MI (State)	(Zip Code)
30100 Telegraph I	(Name – if individual, state last, first, midd Road, Suite 268, Bing (City)	ham Farms, MI	(Zip Code)
30100 Telegraph 1 (Address) CHECK ONE:	(Name – if individual, state last, first, midd Road, Suite 268, Bing (City)	ham Farms, MI (State)	(Zip Code)
30100 Telegraph (Address)  CHECK ONE:  CHECK ONE:  Description Public Accountant	(Name – if individual, state last, first, midd Road, Suite 268, Bing (City)	ham Farms, MI (State)	(Zip Code)  (SSED)  2004

\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OME control number.

### OATH OR AFFIRMATION

I. Andrew Christian Hans	, swear (or affirm) that, to the best of
my knowledge and belief the accompanying financial stateme	
	/k/a Hans, Christian, Anderson, Inc., as
	03 , are true and correct. I further swear (or affirm) that
neither the company nor any partner, proprietor, principal of	
classified solely as that of a customer, except as follows:	,,,,,
,,	
	moldin
	Signature
	Para and Barrel
	President Title
$\gamma$	Title
I lita Kenhald	NITA LENHARD
Notary Public Nota	try Public. Oakland County 18
This report ** contains (check all applicable boxes):	ommission Expires May 3, 2004
(a) Facing Page.	
(b) Statement of Financial Condition.	
(c) Statement of Income (Loss).	
(d) Statement of Changes in Financial Condition.	
(e) Statement of Changes in Stockholders' Equity or Par	
(f) Statement of Changes in Liabilities Subordinated to ( (g) Computation of Net Capital.	claims of Creditors.
<ul><li>☑ (g) Computation of Net Capital.</li><li>☐ (h) Computation for Determination of Reserve Requirem</li></ul>	anta Dunayant ta Dula 15a2 2
(ii) Computation for Determination of Reserve Requirem  (ii) Information Relating to the Possession or Control Re	
(i) A Reconciliation, including appropriate explanation	
Computation for Determination of the Reserve Requi	
(k) A Reconciliation between the audited and unaudited	
consolidation.	
(I) An Oath or Affirmation.	
(m) A copy of the SIPC Supplemental Report.	
(o) Independent auditors' report on int	
**For conditions of confidential treatment of certain portions	of this filing, see section 240.17a-5(e)(3).

FINANCIAL STATEMENTS AND SUPPLEMENTAL INFORMATION

FOR THE YEAR ENDED DECEMBER 31, 2003

AND

**INDEPENDENT AUDITORS' REPORT** 



### MATHEWS, REICH, PERNA & ROTTERMOND P.C.

CERTIFIED PUBLIC ACCOUNTANTS

30100 Telegraph Road, Suite 268, Bingham Farms, Michigan 48025 (248) 642-2002 Fax (248) 642-0680

#### INDEPENDENT AUDITORS' REPORT

Board of Directors Northbridge Financial Services f/k/a Hans, Christian, Anderson, Inc. Ann Arbor, Michigan

We have audited the accompanying statement of financial condition of Northbridge Financial Services f/k/a Hans, Christian, Anderson, Inc., (an S Corporation) as of December 31, 2003, and the related statements of operations, changes in shareholder's equity, and cash flows for the year then ended that you are filing pursuant to Rule 17a-5 under the Securities Exchange Act of 1934. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Northbridge Financial Services f/k/a Hans, Christian, Anderson, Inc. as of December 31, 2003, and the results of its operations and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

Our audit was conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The information contained in the schedule of changes in liabilities subordinated to claims of creditors, computation of net capital and computation of aggregate indebtedness is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by Rule 17a-5 under the Securities Exchange Act of 1934. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements, and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

W atheus Rich Berna Rettermand

Bingham Farms, Michigan February 25, 2004

### FOR THE YEAR ENDED DECEMBER 31, 2003

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# STATEMENT OF FINANCIAL CONDITION DECEMBER 31, 2003

### **ASSETS**

Cash and cash equivalents - Note 1 Marketable securities - Notes 1 and 2	\$ 7,822 <u>5,815</u>
TOTAL ASSETS	\$ <u>13,637</u>

### **SHAREHOLDER'S EQUITY**

Shareholder's equity:	
Common stock, \$1 stated value; authorized, 50,000	
shares, issued and outstanding, 100 shares	\$ 100
Additional paid-in capital	23,888
Retained earnings (deficit)	<u>(10,351</u> )
TOTAL SHAREHOLDER'S EQUITY	\$ <u>13,637</u>

# STATEMENT OF OPERATIONS FOR THE YEAR ENDED DECEMBER 31, 2003

REVENUES: Commissions Interest and dividends	\$ 1,120 <u>96</u>
Total revenue	1,216
EXPENSES: Registration and membership Bank charges and other  Total expenses	542 318 860
OPERATING INCOME	356
OTHER INCOME (EXPENSE): Unrealized appreciation - marketable securities	<u>2,590</u>
NET INCOME	\$ <u>2,946</u>

# STATEMENT OF CHANGES IN SHAREHOLDER'S EQUITY FOR THE YEAR ENDED DECEMBER 31, 2003

	Commo Shares	on Stock Amount	Additional Paid-in <u>Capital</u>	Retained <u>Earnings</u>	Total
BALANCE, AT BEGINNING OF YEAR	100	\$ 100	\$ 23,888	\$ (13,297)	\$ 10,691
DISTRIBUTIONS					
NET INCOME				2,946	2,946
BALANCE, AT END OF YEAR	<u>100</u>	\$ <u>100</u>	\$ <u>23,888</u>	\$ <u>(10,351</u> )	\$ <u>13,637</u>

### STATEMENT OF CASH FLOWS FOR THE YEAR ENDED DECEMBER 31, 2003

CASH FLOWS FROM OPERATING ACTIVITIES:  Net loss  Adjustments to reconcile net loss to net cash provided by operating activities:	\$ 2,946
Unrealized appreciation - marketable securities	<u>(2,590</u> )
Net cash provided by operating activities	356
CASH FLOWS FROM INVESTMENT ACTIVITIES	
CASH FLOWS FROM FINANCING ACTIVITIES	
INCREASE IN CASH	356
CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR	7,466
CASH AND CASH EQUIVALENTS AT END OF YEAR	\$ <u>7,822</u>

#### NOTES TO FINANCIAL STATEMENTS

### NOTE 1 - Summary of Significant Accounting Policies

<u>Organization</u> - Northbridge Financial Services f/k/a Hans, Christian, Anderson, Inc. was incorporated February 2, 1990 for the purpose of doing business as a broker-dealer. The Company is a member of the National Association of Securities Dealers (NASD). The Company clears all of its securities transactions with and for customers on a fully disclosed basis.

<u>Use of estimates in the preparation of financial statements</u> - The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

<u>Revenue and expenses recognition</u> - During 2003, revenues consisted generally of wrap fees and interest and dividends recorded as they are earned. Expenses are recorded as they accrue.

<u>Computation of customer reserve</u> - The Company is exempt from customer reserve requirements and providing information relating to possession or control of securities pursuant to Rule 15c3-3 of the Securities and Exchange Act of 1934. The Company meets the exempting provisions of Paragraph (k)(2)(i).

<u>SIPC assessment accountant's report</u> - Because the Company's revenues are less than \$500,000, the supplemental accountant's report required by SEC Rule 17A-5(e)(4), relative to SIPC assessments, is not required.

<u>Income taxes</u> - The Company and its shareholder has elected under Subchapter S of the Internal Revenue Code to have the Company's taxable income or loss reported by the shareholder. Because of this election, Federal income taxes are not provided for in the accompanying financial statements.

<u>Cash and cash equivalents</u> - The Company considers any investment with a maturity of three months or less at date of purchase to be cash or cash equivalent. At December 31, 2003, cash includes cash in bank accounts (\$332) money market funds at a brokerage firm (\$290) and a certificate of deposit (\$7,200).

<u>Marketable securities</u> - Marketable securities are considered as trading securities and are carried at market value.

## NOTES TO FINANCIAL STATEMENTS (CONTINUED)

### NOTE 2 - Marketable Securities

At December 31, 2003, marketable securities consist of the following:

	Number of Shares	Original <u>Cost</u>	Market Value	Historical Unrealized <u>Gain (Loss)</u>
Compuware Corp Intel Corp. Siebel Systems, Inc.	200 100 100	\$ 2,452 2,696 <u>2,720</u>	\$ 1,208 3,220 <u>1,387</u>	\$ (1,244) 524 (1,333)
Total		\$ <u>7,868</u>	\$ <u>5,815</u>	\$ <u>(2,053</u> )

### **NOTE 3 - Net Capital Requirements**

The Company is subject to the Securities and Exchange Commission "Uniform Net Capital Rule" (Rule 15c3-1), which requires the maintenance of minimum net capital at an amount equal to the greater of \$5,000 or 6 2/3 % of aggregate indebtedness, and requires that the ratio of aggregate indebtedness to net capital not exceed 15 to 1.

In accordance with the "Uniform Net Capital Rule" investments held at broker dealers are considered as non-allowable assets unless the broker dealer provides a letter allowing the Company to use the investments as part of net capital (PAIB accounts). At December 31, 2003, the Company has money market funds and equities with a market value of \$6,105 held at Morgan Stanley which are non-allowable for net capital purposes.

At December 31, 2003, the Company has excess net capital of \$2,532 and no liabilities.

# SCHEDULE OF CHANGES IN LIABILITIES SUBORDINATED TO CLAIMS OF CREDITORS AS OF DECEMBER 31, 2003

BALANCE AT BEGINNING OF YEAR	•	\$ <u>0</u>
BALANCE AT END OF YEAR	•	\$ <u>0</u>

# SCHEDULE OF COMPUTATION OF NET CAPITAL AS OF DECEMBER 31, 2003

NET CAPITAL: Shareholders' equity	\$ 13,637
DEDUCT: Non-allowable investments: Money market funds Equities	290 <u>5,815</u>
Total	<u>6,105</u>
NET CAPITAL	7,532
MINIMUM REQUIRED NET CAPITAL	<u>(5,000</u> )
EXCESS NET CAPITAL	\$ <u>2,532</u>

The above calculations of net capital agree in all material respects with the net capital as reported on the Company's December 31, 2003 Part IIA Focus Report.

### SCHEDULE OF COMPUTATION OF AGGREGATE INDEBTEDNESS AS OF DECEMBER 31, 2003

NET CAPITAL	\$ <u>7.532</u>
LIABILITIES	\$ <u> </u>
RATIO OF AGGREGATE INDEBTEDNESS TO NET CAPITAL	N/A



### MATHEWS, REICH, PERNA & ROTTERMOND P.C.

CERTIFIED PUBLIC ACCOUNTANTS

30100 Telegraph Road, Suite 268, Bingham Farms, Michigan 48025 (248) 642-2002 Fax (248) 642-0680

Board of Directors Northbridge Financial Services f/k/a Hans, Christian, Anderson, Inc. Ann Arbor, Michigan

In planning and performing our audit of the financial statements and supplemental schedules of Northbridge Financial Services f/k/a Hans, Christian, Anderson, Inc. for the year ended December 31, 2003, we considered its internal control in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide assurance on the internal control structure.

Also, as required by Rule 17a-5(g)(1) of the Securities Exchange Commission, we have made a study of the practices and procedures followed by the Company including tests of such practices and procedures that we considered relevant to the objectives stated in Rule 17a-5(g) in making the periodic computations of aggregate indebtedness and net capital under Rule 17a-3(a)(11) and the procedures for determining compliance with the exemptive provisions of Rule 15c3-3. Because the Company does not carry securities accounts for customers or perform custodial functions relating to customer securities, we did not review the practices and procedures followed by the Company in any of the following:

- 1. Making quarterly securities examinations, counts, verifications, and comparisons.
- 2. Recordation of differences required by rule 17a-13.
- Complying with the requirements for prompt payment for securities under Section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System.

The management of the Company is responsible for establishing and maintaining an internal control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of internal controls and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the SEC's above-mentioned objectives. Two of the objectives of an internal control and the practices and procedures are to provide management with reasonable but not absolute assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition and that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial statements in conformity with generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of inherent limitations in any internal control or the practices and procedures referred to above, error or fraud may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operations may deteriorate.

Our consideration of the internal control would not necessarily disclose all matters in internal control that might be material weaknesses under standards established by the American Institute of Certified Public Accountants. A material weakness is a condition in which the design or operation of the specific internal control components does not reduce to a relatively low level the risk that error or fraud in amounts that would be material in relation to the financial statement being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. However, we noted no matters involving the internal control that we consider to be material weaknesses as defined above.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures were adequate at December 31, 2003, to meet the SEC's objectives.

This report is intended solely for the information and use of management, the SEC and other regulatory agencies that rely on Rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers, and should not be used for any other purpose.

Wather Puil Pune e Pillarman

Bingham Farms, Michigan February 25, 2004